

Ambrosia

Corporate Profile



Ambrosia

"Synergising Minds"



Ambrosia - Overview

Ambrosia is a leading HR Services company that offers wide-ranging HR services enabling our customers to acquire and retain high quality talent. Established in 2000 and headquartered in Mumbai, India, Ambrosia has its offices in Hyderabad-India, New Jersey - US and London - UK. With more than 100+ trained HR professionals serving our global customers, Ambrosia is one of the fastest growing HR Services firms.

Ambrosia specializes in recruitment process outsourcing, managed recruitment services, search services, staffing services and support services. Ambrosia looks forward to work closely with clients who have specialized or time-specific talent needs. With each of its clients, Ambrosia has always played, and always seeks to play, an active and a more collaborative role in each engagement ensuring higher returns and enhanced value creation. Ambrosia has the right mix of expertise and experience to deliver consistent, high-quality and timely services on a continual and progressive basis.

Through its pursuit to continually deliver timely, cost-effective, and quality services, the company has been able to develop long-term client relationships. A big testament of this is that all of our clients have given us, and continue to give us, repeated business. These relationships form the basis through which the company continues to pursue new clients and projects. Our philosophy and efforts have helped us in progressively building a client-base of respected names, resulting in dynamic and consistent growth for the company and its people.

Mission

Our aim is to provide high quality, cost and time effective HR services enabling our customers to attract and retain quality talent.

Vision

Ambrosia endeavors to become a leading HR Services Company in the world through a strong focus on Customer Satisfaction, and through upholding our core values – passion, commitment and integrity.

Ambrosia

Overview



Ambrosia - Services

Talent in today's competitive market place is the key to the success of any company, companies need to be flexible and innovative in the ways they attract and retain the finest talent. The new challenge in today's business environment is how quickly companies can ramp up right teams that can execute their plans to stay ahead of competition.

Our services allow companies to focus on its core business by providing them with full cycle recruitment support enabling latest technologies, executing the right process and delivering the required talent in time with highest quality and efficiency. Our diligence and commitment results in a talent acquisition process for companies that is more predictable, consistent, of highest quality and efficient.

Whether you are a Banking giant or a large manufacturing company or large IT company ambrosia provides services that will meet your needs and put you on the level playing field with the world's top companies.

We offer the following services to our clients globally

- Process Outsourcing
- Managed Services
- Search and Selection Services
- Staffing Services
- Support Services

We offer services in the following industry verticals

- Banking and Insurance
- FMCG
- Energy
- IT and Telecom
- Engineering
- Real Estate and Infrastructure
- Media and Entertainment

Ambrosia

Services



+ Process Outsourcing

+ Managed Services

+ Search Services

+ Staffing Services

+ Support Services

Ambrosia – Process Outsourcing

Outsourcing recruitment process allows companies to reap tremendous advantages in terms faster hiring processes at a much lower cost.

RPO lets you outsource complete or portions of your recruitment cycle and enables you to focus on your core business activities.

Ambrosia is a pioneer in Recruitment Process Outsourcing delivering world class RPO services through leveraging on our state of the art offshore recruitment delivery center (ORDC) in India offering innovative solutions in recruitment process outsourcing which drastically reduces your cost of operations and increases efficiency.

Ambrosia with its exceptional delivery team, collaborative approach and innovative Recruitment 2.0 platform R2Wroks is the ideal recruitment outsourcing partner

Some of our offerings are

- ✚ Consulting
- ✚ Sourcing
- ✚ Screening
- ✚ Interview Management and Closure
- ✚ Resource Management

Some of the key benefits of using Ambrosia's RPO services are

- ✚ Improve on existing processes identify process GAPS and improve delivery efficiencies
- ✚ Leverage on Ambrosia's Offshore Recruitment Delivery Centers to reduce costs
- ✚ Reduce recruitment cycle time and increase quality of recruits
- ✚ Increase depth and breadth of candidate pool
- ✚ Flexibility to ramp up/scale down recruitment teams on demand
- ✚ Reduce overall cost per hire
- ✚ Leverage on Ambrosia's next generation e-recruitment platform to increase overall efficiency, speed and quality of delivery

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Process Outsourcing



✚ Consulting

✚ Sourcing

✚ Screening

✚ Interview Management

✚ Closure

✚ Resource Management

Ambrosia – Managed Services

Ambrosia offers managed services to companies over its next generation e-recruitment platform, R2Works, which is a web based recruitment solution which utilizes latest web 2.0 technology. Ambrosia managed services will result in direct reduction of human capital acquisition costs, substantial improvement in talent sourcing, selection and retention efforts across multiple skills, locations and/or vendors. We help you rationalize your recruitment supply chain, streamline and improve your recruitment process.

We offer the following managed services to our customer

- Process Management
- Vendor Management
- Candidate Management
- Referral Management
- Application Management

Ambrosia managed services offer organizations the following benefits:

- Total control over the hiring process which means your internal resources can focus on conducting workforce planning and other strategic talent management initiatives.
- Substantial reduction in operational costs by leveraging on our offshore facilities.
- Substantial reduction in talent acquisition costs by leveraging on new channels of talent attraction.
- Substantial reduction in time to acquire talent as ambrosia's offshore sourcing specialists continuously work on building talent reserves to address future talent needs.
- Ambrosia captures key metrics associated with the hiring process providing a constant feedback loop which results in continuous process improvements.
- With the use the latest web 2.0 technologies all parties involved can collaborate and communicate more efficiently which results increased transparency in process resulting in improved relationships.
- Increase in quality of hires by leveraging on the knowledge management enabled by R2Works.

Ambrosia

Managed Services



+ Process Management

+ Vendor Management

+ Candidate Management

+ Referral Management

+ Application Management

Ambrosia – Search and Selection

Ambrosia through its search and selection service provides its client with quality professionals that help client's build their human capital. We help our clients acquire the best possible talent in the market. Ambrosia conducts each assignment as a fully integrated partnership with the client.

At Ambrosia, our goal is to link the appropriate candidate and talents to a client's business strategy and needs. As a result, we are very selective in our candidate presentation and take great pride in presenting clients with only candidates appropriate for their requirements.

We also pride ourselves on our professionalism and integrity in maintaining the appropriate level of confidentiality and trust for both candidates and clients during the recruitment process.

Requirement Assessment: Understand requirement of the client provide market availability matrices and form a sourcing strategy with a delivery timeline

Sourcing: Targeting and identifying appropriate candidates quickly

Development: Conducting one on one personal interviews and talent assessments, discussing the position and gauging interest

Screening: Study the fitment of the candidate with the position in hand

Presentation: Providing clients with a comprehensive overview of a candidate's background, career history and references

Interviews: Coordinating client/candidate discussions and meetings

Closure: Providing feedback, checking references, negotiating offers, providing closure and on-boarding

Ambrosia

Search and Selection



+ Requirement Assessment

+ Sourcing

+ Development

+ Screening

+ Presentation

+ Interviews

+ Closure

Ambrosia – Staffing Services

Ambrosia helps customers create dynamic teams through its staffing services. Companies need to maximize its profit margins by maximizing productivity and reducing development costs by ensuring extraordinary software quality and minimizing any project risks. We offer our clients ability to ramp up quick teams and also get specialized talent for shorter periods of time. We ensure a customer centric approach to our staffing services by

- Working as extended arm to the client organization
- Multi Tier Quality Check Process
- Dedicated Account Manager
- Dedicated Delivery Team
- Customized Selection Process as per customer needs
- Customized Delivery Process as per customer needs
- Customized Reporting and Analytics

We can provide temp resources on the following skills

ERP: JD Edwards, Oracle, PeopleSoft, SAP

Applications Development and Integration: .NET, Business Intelligence, C#, Database, Data Mining, Data Warehouse, E-Commerce, EAI Developer, ETL, Java Developer, J2EE Developer , Mainframe Developer, Middleware Developer, QA , Writer, Web Designer

Systems Administration: Database Administrator, System Administrator, Web Administrator

Analysis and Design: Business Analyst, Technical Architect

Management: Development Manager, Project Manager, Quality Assurance Manager, Team Leader

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Staffing Services



+ ERP

+ Analysis and Design

+ Application Development

+ Application Integration

+ Management

+ System Administrations

Ambrosia – Support Services

Ambrosia can help your internal recruitment team perform more efficiently and optimally by providing various support service. Our support services would enable your recruiters to concentrate on core recruitment functionality

We offer the following support services

Database Management

- Resume formatting to standard company resume template
- Duplicate identification and conflict resolution
- Resume data entry into database

Campaign Management

- Execute Campaigns Email/SMS
- Manage resumes received from various channels
- Calling Support

Report Management

- Vendor Analytics and Performance reports
- Recruiter Performance reports
- Process Reports
- Audit Reports
- Analytics

Recruitment Portal Management

- Manage Web Content (Pages/Video/Images)
- Helpdesk
- Application Management

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Support Services



 Database Management

 Campaign Management

 Report Management

 Recruitment Portal Management

Ambrosia – R2Works

Online recruiting is no longer limited to traditional job sites posting or search companies need their evolve their recruitment strategies and use the enormous interactivity power Web 2.0 technologies to foster relationships, extend their reach, increase visibility and more thoroughly research candidates. Ambrosia Infotech R2Works is a next generation recruitment product that helps companies manage cycle quicker, more efficient and more targeted with the use of these new concepts and technologies. The main components of R2Works are

- Recruitment Portals
- Mobile Recruitment
- Community and Collaboration
- Content Management
- Document Management
- Knowledge Management
- Next Generation ATS and VMS

Some of the key features of the product are

- Create Recruitment Portals
- Company videos, department videos, event videos.
- Create and manage blogs like Employees experience blog
- Create communities like alumni, project groups
- Hot Job Widgets integrated with your referral program
- Workflow
- Rss feeds for hot jobs
- Conduct Video Interviews
- Video Profile
- Social Network
- Application Tracking System
- 2-way Video Interviews
- Online assessment tests
- Vendor Management
- Candidate Database Management
- Mobile and Email Campaigns
- Referral Management
- Reporting and Analytics

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R2Works



 Recruitment Portals

 Mobile Recruitment

 Community

 Collaboration

 Content Management

 Document Management

 ATS and VMS

Ambrosia – Engagement Models

Ambrosia's engagement models provide customers the freedom to choose the appropriate engagement model, as per their requirement, and also help them in assessing their risks and mitigating them.

Offshore Model:

In this model the entire business process of recruitment is moved offshore in order to leverage the expertise and cost benefits offered by the Ambrosia. This model works well for routine, non-core business process like search, screening, resume management etc or where large volumes are anticipated Ambrosia takes complete responsibility for carrying out the business process on mutually agreed SLA's.

Dual Shore Model:

In this model we provide highly qualified consultants to work in concert with your HR team at your site and also have a dedicated delivery team at our end to compliment our onsite team. This approach provides an added level of confidence because of the presence of our resources at your site, which enables a closer working model through real time collaboration and communication.

Offshore Recruitment Delivery Center (ORDC):

In this model we help you establish your own ORDC in a “Build, Own, Operate, Transfer” model. Constituted with high-quality resources possessing required functional competencies, offshore centers provide a scalable and cost-effective solution to your recruitment needs, delivering powerful business benefits.

Project/Assignment Model

In this model we offer our customers an option to avail our services on a project/assignment basis. In this model we provide both contingent and retained models depending on the nature of the assignment

Ambrosia

Engagement Models



Offshore Model



Dual Shore Model



ORDC



Assignment Model

Ambrosia – Management Team

The Ambrosia management team is comprised of "seasoned" management executives, competent in all facets of professional services sales and delivery, finance, law and marketing, and with more than 100 years combined years of related experience.

Arun Menon - Arun graduated with honors from IIT Bombay in 1999 and is the technology leader and visionary of the company. He graduated top 1% in his BS and even higher in his MS Entrance in Computer Science. His immense understanding of varied markets, technologies and his prodigious drive has led him to lay a strong foundation of the company, execute numerous initiatives, create leaders within the company and build an unrestrained vision for the future of the company, which encompasses a number of innovative products and solutions. Arun is the Chief Marketing Officer of the company.

Ajay Menon - Ajay has an enriched business experience, and all through his professional life, his enterprising skills and immense energy has led him to be a part of three diverse businesses that he has led with equal passion to great success. Prior to Ambrosia, Ajay was asked to lead BITS, a public limited company, which was also one of India's leading technical education providers with over 400 employees. In just over an year with BITS Ajay made a remarkable turnaround of the company, and then quit BITS to incubate Ambrosia. Ever since, he has led the company, as its Chief Executive, to the heights that it is today in.

Manish Chaturvedi - Manish is a graduate of IIT Bombay and brings tremendous to the team his tremendous experience in working with Fortune 500 clients in different locations around the world. As a Consultant with IBM Business Consulting Services, Manish for many years had been a part of teams serving clients globally, developing and honing his leadership skills. At Ambrosia, Manish laid down the foundations of all sales processes, conceptualizing and implementing metrics measuring sales performance and success of sales teams, assignments and relationships. As President of Ambrosia Infotech US company he manages Ambrosia's business activities in US and heads Global Sales.

Ambrosia

Management Team



-  Extensive Experience
-  Proven Leaders
-  Industry Experts
-  Varied Backgrounds

Ambrosia – Management Team

Govind Agarwal - Govind, a practicing Chartered Accountant, has more than 14 years of experience. As a Director of Finance in Ambrosia, Govind acts as a key advisor in various financial as well as tax matters. He has played a very important role in establishing fair accounting practices in Ambrosia.

Arun Sinha – Arun is a bachelor of science and has 25 years of operational experience in various roles and organizations. Arun brings immense operational, administrative and mentoring skills; he currently heads operations in of Hyderabad ORDC. Prior to joining Ambrosia Arun has worked in management profiles in companies like Comptech, Weal, Solix. Prior to his corporate experience Arun served the Indian air force for 14 years joining as a fighter pilot.

Amarjit Singh – A commerce post-graduate who comes with a decade-long rich experience in BPO / ITES / Consulting Industries. He has worked with organizations like GE-Capital, Hewlett-Packard, 24/7 Customer, NIIT Limited. He has handled large teams and engagements ranging from 35 to 120 members. He believes in complete teamwork and transparency which ensures that engagement becomes an enjoyable relationship. He currently heads client relationship in Ambrosia.

N. Parthasarathy - Parth is a graduate from IIT Bombay and brings in his vast experience in leading diverse and large teams on complicated projects. Parthasarathy brings immense analytical and logical capabilities to the team, in addition to his immense technology expertise. Parthasarathy guides different Product teams in setting up frameworks, and in designing and devising different solutions. Parthasarathy plays the role of VP Technology in the company. Prior to joining Ambrosia Parthasarathy was working with HCL Technologies, Bangalore.

Ambrosia

Management Team



 Extensive Experience

 Proven Leaders

 Industry Experts

 Varied Backgrounds

Ambrosia – Why Ambrosia

Here are few our the key advantages of engaging with Ambrosia as your talent partner

- Highest Standards for Quality, integrity and professionalism
- R2Works the Next generation recruitment management system
- Global reach and presence
- Internal Technical Panel for Quality Check
- Technical interviews and Tests
- Client Dedicated Delivery Teams
- Partnership Model with complete transparency
- End to End Recruitment Life Cycle Management
- Quick Turn Around Time
- Back Office Support Services
- Customized Status Reporting
- 24/7 operations and support
- High Quality Interview Panel
- Internal Database of more than 300 K screened resources across the Globe
- Innovative Engagement Models

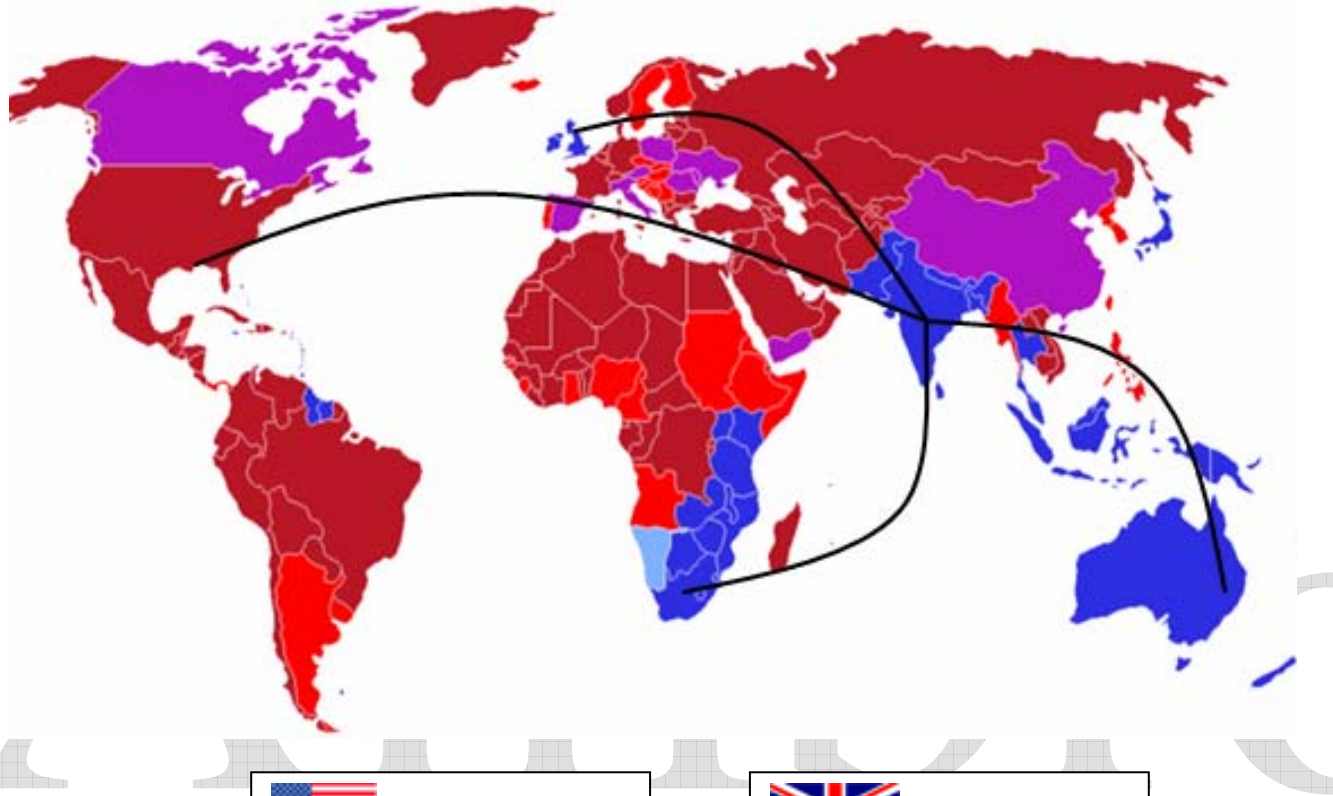
Ambrosia

Why Ambrosia



- Proven Deliveries
- Quality Services
- Full cycle management
- Technology Advantage
- Cost Effective
- Suitable Engagements

Ambrosia – Locations



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Ambrosia

Global Presence



North America



Europe



Asia